This internship directory provides a brief overview of the internship opportunities most appreciated by Allegheny students with interests in business and economics. We highly encourage students to create their profiles in Gator Connect, LinkedIn and Handshake for maximum access to opportunities. Keep in mind these opportunities will refresh with each academic year, so if you don’t qualify this academic year, be sure to stay alert for next year. Students can find current internship openings at our CBE Career Resources page and our This Week in ECON weekly newsletter.

All students are encouraged to set an appointment with Career Education as early as possible to access a full portfolio of career opportunities and training; Business and Economics students should contact Beth Ryan, in Quigley #224 for personal assistance.

Wherever you see a Gator icon, that means Allegheny alumni work in that organization – if you apply to those internships, notify Beth Ryan and Career Education so that we can advocate on your behalf.

The Bruce R. Thompson Center for Business & Economics works in partnership with Allegheny Career Education to mentor students on how to locate and apply for internships, secure housing and apply for funding sources to defray costs.
Experiential Education Opportunities

Banking and Finance

Bank of America

Bank of America is one of the world’s leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,400 retail financial centers, approximately 16,000 ATMs, and award-winning digital banking with approximately 36 million active users, including approximately 25 million mobile users.

There are literally hundreds of opportunities with Bank of America all around the world, so block off an hour or two to search on the various opportunities. Go to https://campus.bankofamerica.com/ and search on internships, pre-internship and apprentice programs.

Bruce R. Thompson, the Allegheny College Trustee who has actively supports the Center for Business and Economics is a senior executive at Bank of America.

BNY Mellon

BNY Mellon is an investments company. We provide investment management, investment services and wealth management that help institutions and individuals succeed in markets all over the world.

BNY Mellon’s Summer Analyst Program puts students side by side financial industry and business leaders for 10 intensive weeks in a dynamic, global environment. Our Summer Analysts tackle real-world projects that challenge them to grow their leadership abilities while honing skills essential to furthering their careers. Summer Analyst opportunities exist in business and technology roles. Analysts will report directly to leaders within their respective areas of the business.


BNY Mellon is one of the largest employers of Allegheny College students in Pittsburgh.
Experiential Education Opportunities

Federated Investors

Since 1955, millions of investors in the United States and around the globe have relied on Federated Investors, Inc. (NYSE: FII) for world-class investment management. Federated has grown to become one of the nation’s largest investment managers with $392.2 billion in assets under management. Federated has honed its disciplined investment process over a half-century to deliver style-consistent investment products, including 108 domestic and international equity, fixed-income and money market funds, as well as a variety of separately managed accounts. Federated's diversified product line is distributed through more than 8,500 financial intermediaries and institutions who assist investors in meeting their unique objectives.

Federated recognizes the importance of gaining real world experience and applying what you have learned in school. At Federated, our internships and co-ops are designed to challenge and inspire you while giving you an opportunity to explore your career interests. The program allows current college students to enrich their education with valuable hands-on experience in a range of areas, including:

- Information Technology
- Marketing
- Finance
- Internal Sales

https://www.federatedinvestors.com/corporate/careers.do

JP Morgan, Chase

JPMorgan Chase & Co. is a leading global financial services firm and one of the largest banking institutions in the United States, with operations worldwide.

A workplace for everyone

Here, you’ll feel welcomed and valued. Our clients, transactions, deals and projects are global so we work hard to create diverse, inclusive teams that support our business and each other - it's good for business and it makes sense. JP Morgan & Chase has a wide variety of undergraduate programs with a special emphasis on diversity.

Learn more at https://careers.jpmorgan.com/us/en/students

Sign up for the Student Talent Network: https://jpmc.recsolu.com/external/events/06f-q076tzYNQZguybehgfsign_up
Experiential Education Opportunities

Merrill Lynch, a Bank of America Company

This is a summer internship doing research on public companies and providing other research services for asset managers and investment advisors at a Pittsburgh-based Merrill Lynch office. An economics major, who has taken macroeconomics, statistics or corporate finance is preferable.

Contact Beth Ryan, CBE Program Coordinator for more information at Quigley #224.

Key Bank

KeyCorp's roots trace back 190 years to Albany, New York. Headquartered in Cleveland, Ohio, Key is one of the nation's largest bank-based financial services companies, with assets of approximately $137.8 billion at June 30, 2018. Key provides deposit, lending, cash management, and investment services to individuals and businesses in 15 states under the name KeyBank National Association through a network of approximately 1,200 branches and more than 1,500 ATMs.

Key also provides a broad range of sophisticated corporate and investment banking products, such as merger and acquisition advice, public and private debt and equity, syndications, and derivatives to middle market companies in selected industries throughout the United States under the KeyBanc Capital Markets trade name.

Learn more at https://www.key.com/about/careers/students-graduates.jsp

Key Bank Internship Programs

- Corporate and Investment Banking
- Business
- Client Care
- Strategy & Analytics
- Technology & Operations
Experiential Education Opportunities

PNC Summer Internship Program

The PNC Financial Services Group, Inc. (NYSE: PNC) is one of the largest diversified financial services institutions in the United States with assets of $379 billion as of March 31, 2018. With employees in more than 40 states across the country and around the world. Our 10-week Summer Internship Programs will help you get to know our businesses and culture as you expand your knowledge, improve key skills and grow professionally.


Wells Fargo

Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with $1.9 trillion in assets. Wells Fargo’s vision is to satisfy our customers’ financial needs and help them succeed financially. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, investments, mortgage, and consumer and commercial finance through 8,200 locations, 13,000 ATMs, the internet (wellsfargo.com) and mobile banking, and has offices in 42 countries and territories to support customers who conduct business in the global economy. With approximately 265,000 team members, Wells Fargo serves one in three households in the United States.

[https://www.wellsfargo.com/about/careers](https://www.wellsfargo.com/about/careers)

Lancaster Pollard

Lancaster Pollard helps health care, senior living, and housing organizations expand and improve their services by providing financial advice and financing solutions. They typically recruit junior undergraduate students for the paid Summer Analyst Program. The program will last approximately 10-12 weeks and will provide exposure to all of Lancaster Pollard’s business lines. The internship is located at Lancaster Pollard’s headquarters in Columbus, Ohio.

[https://www.lancasterpollard.com/careers/](https://www.lancasterpollard.com/careers/)
Experiential Education Opportunities

Hefren Tillotson

Hefren Tillotson was recently named among the "Best Places to Work in Pennsylvania" by the Pittsburgh Business Times. Many Hefren Tillotson advisors consistently receive the FIVE Star Wealth Manager Award presented by Five Star Professional and published in Pittsburgh Magazine. Are you interested in a paid internship at an alumni connected company in Butler, Wexford, Pittsburgh, Southpointe, or Greensburg? Do you want to customize your internship to your interests? Do you want to learn how to use mail merge and Customer Relationship Management (CRM) systems and how to work in a corporate environment? This is a great experience. [https://www.hefren.com/](https://www.hefren.com/)

*Hefren-Tillotson recruits on campus in the fall.*

Business Media

Bloomberg

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company’s strength – delivering data, news and analytics through innovative technology, quickly and accurately – is at the core of the Bloomberg Terminal. Bloomberg’s enterprise solutions build on the company’s core strength: leveraging technology to allow customers to access, integrate, distribute and manage data and information across organizations more efficiently and effectively.

Whatever your major or program, whether you’re an undergrad or a postgrad, if you’re interested in fields from finance to news and from technology to clean energy, there’s a place for you here.

Learn more about life as an intern: [https://www.bloomberg.com/careers/internships/](https://www.bloomberg.com/careers/internships/)

*These internships are highly competitive, be aware that the windows for applications is quite brief.*
Consulting, Research

Cornerstone Research

Cornerstone Research is a leading economic and financial consulting firm specializing in the analysis of complex economic, financial, accounting, and marketing issues that arise in the context of various kinds of litigation. Cornerstone Research has 700 staff and offices in Boston, Chicago, London, Los Angeles, New York, San Francisco, Silicon Valley, and Washington.

SUMMER ANALYST ROLE

To provide an introduction to the analyst position at Cornerstone Research, the summer analyst role closely mirrors that of the full-time position. Summer analysts work in case teams that range in size but typically include a faculty expert, senior consultants, and analysts. Within a case team, the summer analyst makes important contributions during all phases of a project—from developing case strategy, to conducting analyses, to preparing experts for testimony. Casework has both quantitative and qualitative elements, involving such key responsibilities as conducting financial and economic modeling, examining market and industry behavior, and presenting findings to colleagues and clients.

Cornerstone Research values the professional growth of its summer analysts and recognizes their contributions to clients and the firm. Consequently, many summer analysts choose to join Cornerstone Research full-time upon graduation. The analytical depth of our assignments, the breadth of industry exposure, and experience working in case teams offer outstanding preparation for analysts applying to top graduate programs in business, economics, and law, and for ensuing careers in consulting, finance, industry, and academia. Find information and videos at https://www.cornerstone.com/Careers/analyst

Government

Office of the Comptroller of the Currency, U. S. Treasury

The Office of the Comptroller of the Currency (OCC) hires high-caliber, self-motivated student interns for challenging opportunities. The OCC is among the best places to work in the federal government and provides competitive pay, generous benefits, and a terrific work/life balance. Interns work with our experts and make significant contributions to the OCC’s mission.

Student/Intern Opportunities: https://careers.occ.gov/careers/explore/students-interns/index-students-interns.html this internship opens for only 24-72 hours, so be prepared and apply immediately when you see the invitation to apply.
Experiential Education Opportunities

FDIC – Federal Deposit Insurance Corporation

The Federal Deposit Insurance Corporation (FDIC) preserves and promotes public confidence in the U.S. financial system by insuring deposits in banks and thrift institutions. The FDIC’s Financial Institution Intern Program provides high-performing college students with valuable professional experience in the financial regulatory industry. As a part of this elite federal agency, participants will gain knowledge of evolving issues faced by the banking industry. Financial Institution Interns will be able to earn a competitive salary while pursuing degrees in business economics, finance, and accounting.

The program provides an excellent opportunity for participants to gain hands-on experience evaluating bank operations, risk management strategies, and consumer protection practices. Interns will learn in-depth banking laws and regulatory procedures while working with experienced FDIC professionals to ensure institutions are following safe and sound banking practices. In this unique program, participants will have an opportunity to participate in on-site bank examinations and understand supervisory proceedings. [https://www.fdic.gov/about/jobs/fiinternprogram.html](https://www.fdic.gov/about/jobs/fiinternprogram.html)

Insurance/Health Administration
University of Pittsburgh Medical Center – UPMC

Location: Pittsburgh with various satellite locations

UPMC provides real-world experience to hundreds of undergraduate and graduate students each year. We offer a variety of summer internship opportunities and full-time leadership development rotation programs in both the business and clinical sectors. [http://careers.upmc.com/pages/students](http://careers.upmc.com/pages/students)

Summer Associates Program

11-week paid internship | Opens in August to juniors, seniors, and graduate students

With a variety of programs in divisions such as Corporate, Insurance, and Health Services, the Summer Associates Program is a unique opportunity to gain practical experience in your field and exposure to real-world business opportunities. The program emphasizes professional development, networking, and community service. Learn more from our Summer Associate alumni.

*UPMC interviews on campus for the Financial Management Rotation internship in September. Students should create their profile in the Talent Network prior to applying.*
Experiential Education Opportunities

In-Semester Internships

Volunteer Income Tax Assistance (VITA) Community Service Internship

Meadville VITA (Econ 501) is being offered in spring 2019 and is a 4 credit internship for students in the course. Students will receive training in preparing income taxes and using the IRS software prior to the tax season, then for 10 weeks Feb - Apr, students will work 5 to 6 hours preparing taxes for low and middle income residents in our community.

This opportunity not only provides a valuable skill and looks good on a resume, but it also creates positive interactions with the community. To register for the course, email smartin@allegheny.edu to express your interest for this signature course. Also, please share this opportunity with friends and others because there are no prerequisites to participate in VITA.

VooDoo Brewery

VooDoo Brewery is a company that both brews artisan beer styles and operates Brewpubs in Meadville, Erie and Pittsburgh designed in accordance with a European beer hall style to create a friendly, community atmosphere. Internships are available in the areas of business management, manufacturing and sales. Students interested in these opportunities can apply year-round by submitting a resume, and cover letter that describes your ideal internship to Matteo (Matthew) Rachocki at matteo@voodoobrewery.com.

Allegheny Inbound Marketing Agency (AIM)

Students will learn about the strategic, business and technology side of marketing...and then work with real clients as part of AIM. You can register now for the SPRING 2020 AIM Internship Program under COMRTs 529, 4 credits/no credit. Interested students must be a sophomore, Junior or Senior in good standing, be recommended by a Faculty Advisor, provide a resume, and pass the interview process. All academic majors will be considered.

Allegheny Inbound Marketing (AIM) is a collaboration between Allegheny College and the Meadville community to offer value priced marketing services to the local community while providing students with real-world marketing training and experience. Students who participate in this program will gain familiarity with various marketing technology and analytics platforms as well as have the opportunity to complete highly-valued certifications that will make them more competitive in the job market.

How to sign up for spring 2020:

- Register for COMRTs 529 by Deadline
- First session starts Jan 14th
- Notify Ron Mattocks via email at rmattocks@bullmoosemarketing.com
Experiential Education Opportunities

Allegheny Sponsored Experience - Davies Leadership Program

The Davies Community Service Leader Program is an exceptional program that integrates Allegheny students into organizations across the Meadville area for the course of a full academic year or summer. Distinct from other service-learning programs, Davies Community Service Leaders do not simply work as volunteers, but rather collaborate as active partners with community organizations on unique projects. One of the many goals of the Davies Program is to work towards furthering the Allegheny tradition of campus-community partnership and civic engagement.

Role of a Davies Leader

The Davies Community Service Leaders Program strengthens the relationship between students, local organizations, Allegheny College, and the Meadville community. During the Academic Year the Davies Leaders complete 8-10 hours a week (30-35 in the summer) of compensated service to our community. Service Leaders work at agencies on project-based initiatives such as community research or project management to enhance both the student’s and the selected agency’s goals. Included in their work, Davies Leaders have bi-weekly (weekly over the summer) trainings to build leadership capacity, learn professional skills, and grow a more in-depth understanding of character and citizenship. Project matches are determined by the needs of the agency and student interest.

Learn more and apply at https://sites.allegheny.edu/davies/apply/

Externships

Chatham Financial Excel Boot Camp

Looking for a positive way to build your resume over break? Get ahead of the competition!

Join Chatham Financial for an intensive two-day session focused on advanced Excel training and application. Chatham Financial is a trusted, independent firm that specializes in financial and technology solutions, so you can be sure you’re learning skills that will accelerate your career in the future.

The two-day event takes place at Chatham Financial's picturesque campus in Kennett Square, Pennsylvania (235 Whitehorse Lane, Kennett Square, PA 19348).

It's free of cost, open to all college undergraduate students and we guarantee that you will complete the course with new knowledge, skills and confidence as you prepare for your future career!

The Economics Department can help with travel expenses for ECON or Business majors/minors who are accepted into the program.
Experiential Education Opportunities

Job Fair
WestPACS

With 47 member institutions, WestPACS is one of the largest job fair consortia in the country. Established in 1988, WestPACS is also one of the oldest and is proud of our history of connecting college students and graduates from the region with employment opportunities for over 20 years. The WestPACS consortium coordinates fall and spring job fairs that are open to students and alumni from two-year and four-year colleges and universities. The job fair is always held at a central location, most recently at the newly renovated Monroeville Convention Center. We anticipate between 170-190 employers and between 1000-1300 candidates at each of our events.

Allegheny College students and alumni can register for free. Round-trip transportation is provided for $10 by Career Education, and students must reserve a spot by signing up in the Career Education office between 8:00 a.m. - 5:00 p.m. Monday through Friday.

Learn more at http://www.westpacs.org/

More Resources
Gator Connect

Gator Connect is the place for student and alumni engagement. Whether you’re looking for a job or trying to connect with your first-year roommate, or you want to become involved at the College, think of Gator Connect as a launchpad to get you started. https://sites.allegheny.edu/gatorconnect/

Career Education

Career Education, as a component of the Allegheny Gateway, is committed to facilitating student success by connecting students and alumni with resources that support career and life planning. Career Educators network with various partners, both on and off campus, to develop internships, and job shadowing opportunities, educational programs, and employment leads to help students attain their personal and professional goals. Career Education website: https://sites.allegheny.edu/career/

Center for Business & Economics

Beth Ryan, Program Coordinator
Quigley, Room #224, bryan@allegheny.edu

Embedded in the Economics Department, Beth provides concierge services to help you find services and career support inside the Business & Economics ecosystems and can direct you to all of the services provided by the Gateway and Career Education.